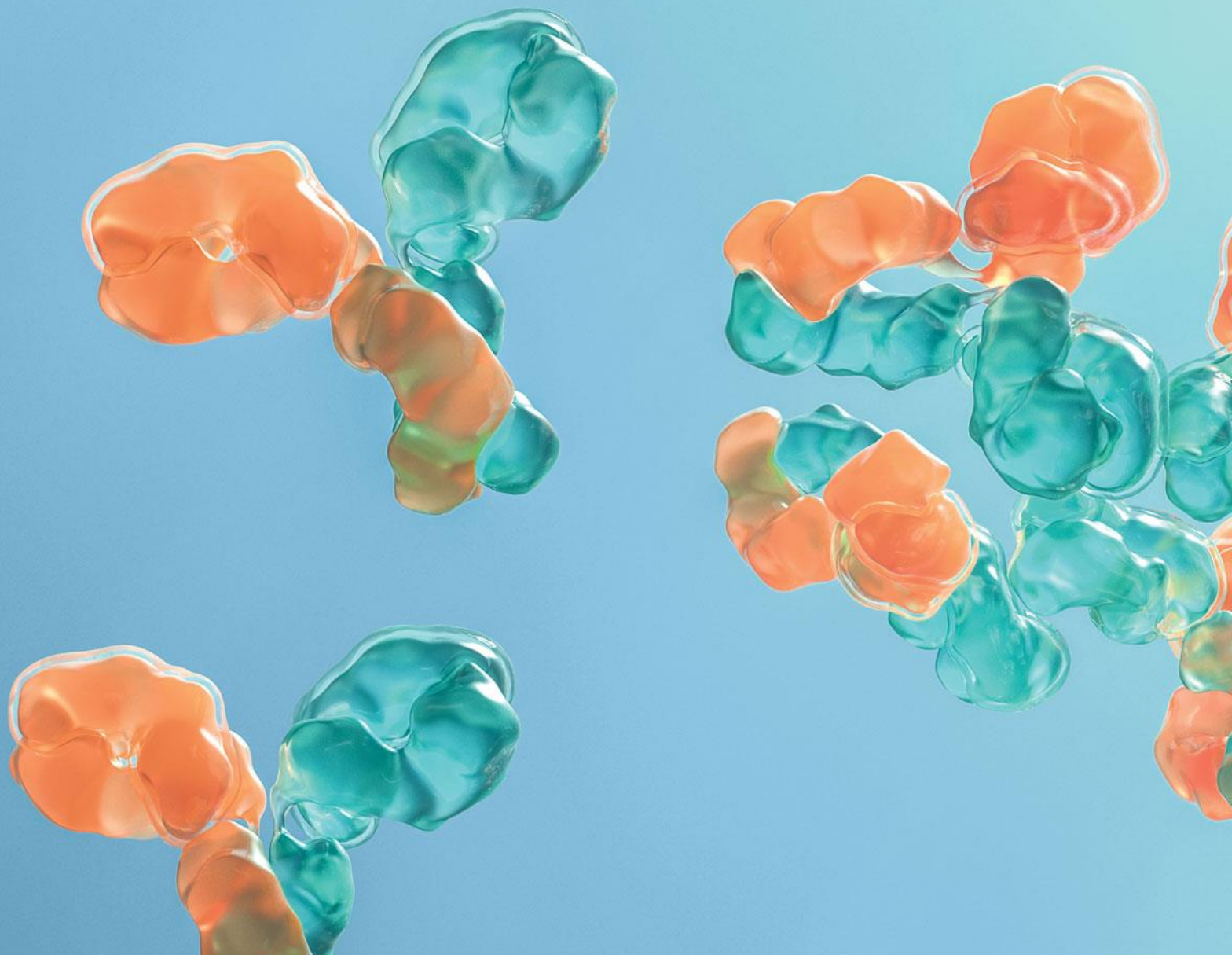




# Early Discovery at Genmab: a Data Science Perspective

**Roberto Spreafico, PhD**  
**Director, Discovery Data Science**

BCF Career Event Belgium 2023  
2023-11-23



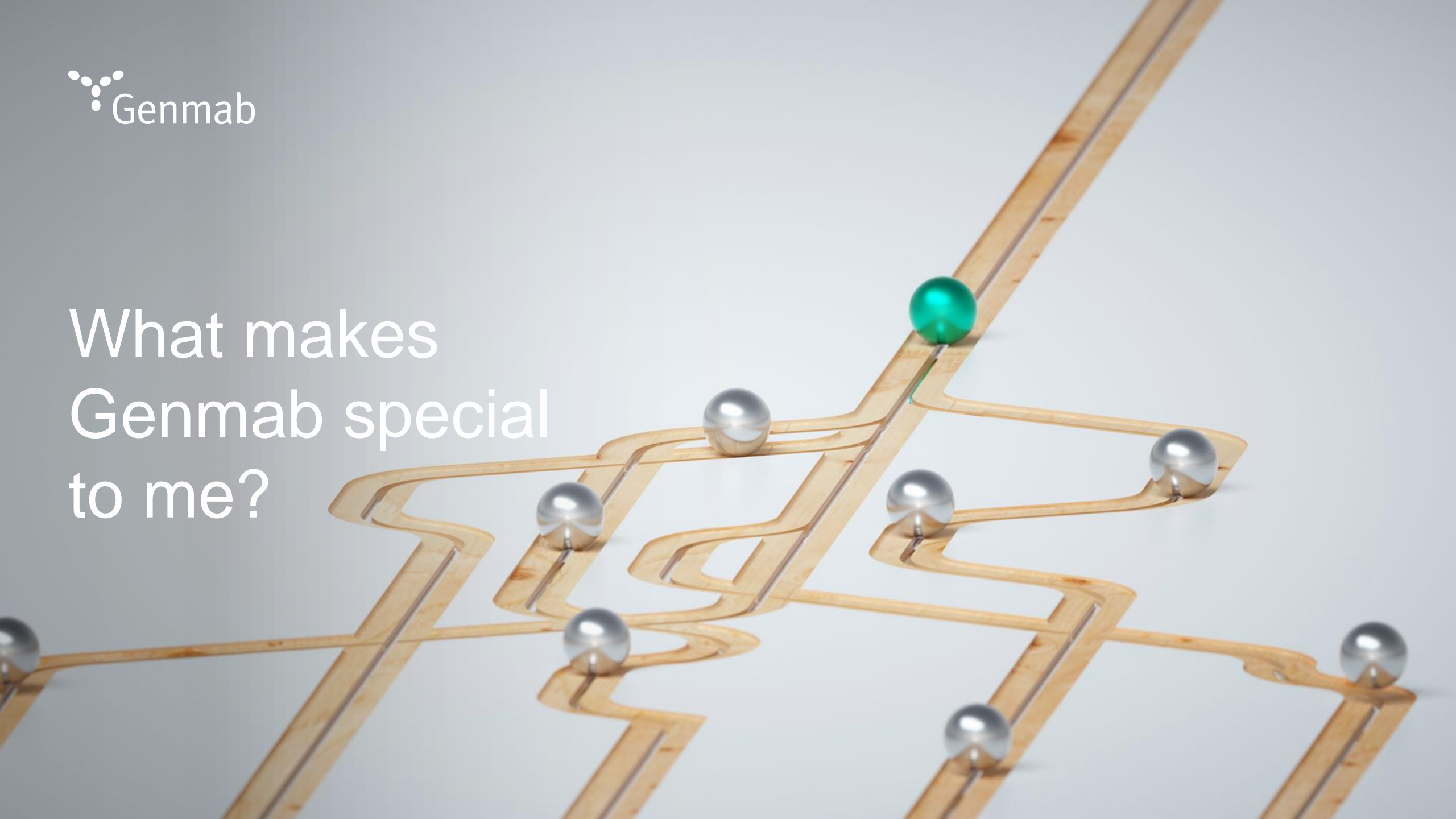
# Forward looking statement

This presentation contains forward looking statements. The words “believe”, “expect”, “anticipate”, “intend” and “plan” and similar expressions identify forward looking statements. All statements other than statements of historical facts included in this presentation, including, without limitation, those regarding our financial position, business strategy, plans and objectives of management for future operations (including development plans and objectives relating to our products), are forward looking statements. Such forward looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. The important factors that could cause our actual results, performance or achievements to differ materially from those in the forward looking statements include, among others, risks associated with product discovery and development, uncertainties related to the

outcome of clinical trials, slower than expected rates of patient recruitment, unforeseen safety issues resulting from the administration of our products in patients, uncertainties related to product manufacturing, the lack of market acceptance of our products, our inability to manage growth, the competitive environment in relation to our business area and markets, our inability to attract and retain suitably qualified personnel, the unenforceability or lack of protection of our patents and proprietary rights, our relationships with affiliated entities, changes and developments in technology which may render our products obsolete, and other factors. Further, certain forward looking statements are based upon assumptions of future events which may not prove to be accurate. The forward looking statements in this document speak only as at the date of this presentation. Genmab does not undertake any obligation to update or revise forward looking statements in this presentation nor to confirm such statements to reflect subsequent events or circumstances after the date made or in relation to actual results, unless required by law.

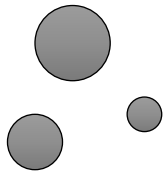


What makes  
Genmab special  
to me?

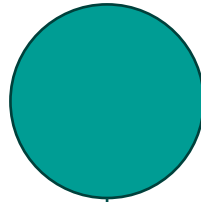


# Company Size: Sweet Spot for Innovation, Agility & Resources

**Biotech**  
(10-500)

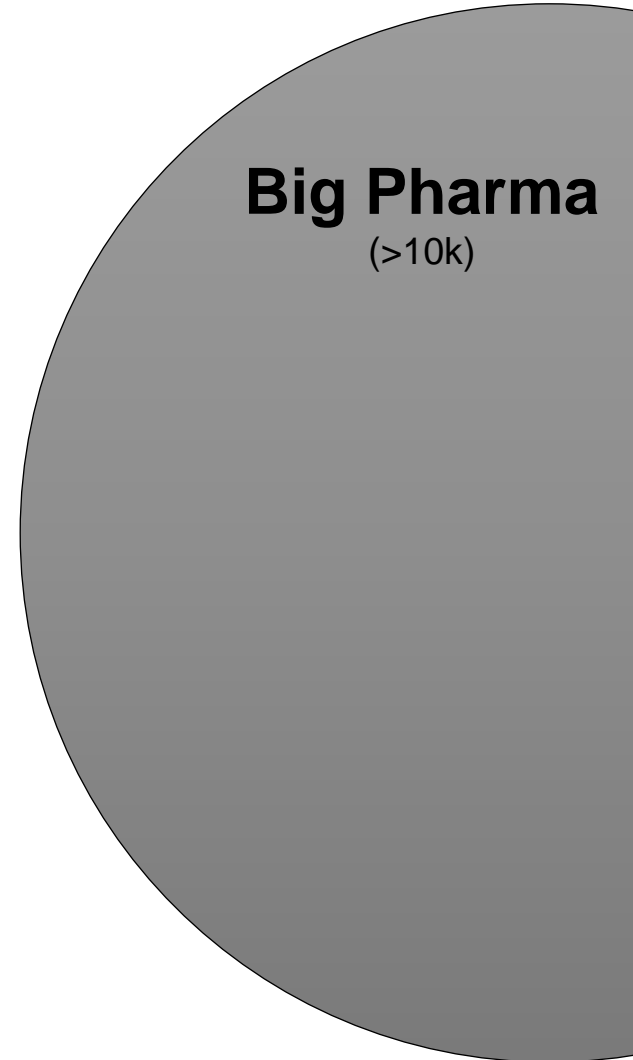


  
**Genmab**  
(2000)



- Preserved **innovative discovery spirit** of founders
- Greater **stability** than biotech (commercial stage)
- Discovery projects **resourced** better than biotech
- Corporate structure **without corporate bureaucracy**

**Big Pharma**  
(>10k)





# Genmab's Publications and Academic Collaborations Speak for Culture, Science and Pursuit of Quality

**Science** 2007

## Anti-Inflammatory Activity of Human IgG4 Antibodies by Dynamic Fab Arm Exchange

Marijn van der Neut Kolfschoten,<sup>1</sup> Janine Schuurman,<sup>2</sup> Mario Losen,<sup>3</sup> Wim K. Bleeker,<sup>2</sup> Pilar Martínez-Martínez,<sup>3</sup> Ellen Vermeulen,<sup>1</sup> Tamara H. den Bleker,<sup>1</sup> Luus Wiegman,<sup>2</sup> Tom Vink,<sup>2</sup> Lucien A. Aarden,<sup>1</sup> Marc H. De Baets,<sup>3,4</sup> Jan G.J. van de Winkel,<sup>2,5</sup> Rob C. Aalberse,<sup>1\*</sup> Paul W. H. I. Parren<sup>2\*</sup>

**Science** 2014

## Complement Is Activated by IgG Hexamers Assembled at the Cell Surface

Christoph A. Diebold,<sup>1,2\*</sup> Frank J. Beurskens,<sup>3\*</sup> Rob N. de Jong,<sup>3</sup> Roman I. Koning,<sup>2</sup> Kristin Strumane,<sup>3</sup> Margaret A. Lindorfer,<sup>4</sup> Marleen Voorhorst,<sup>3</sup> Deniz Ugurlar,<sup>1</sup> Sara Rosati,<sup>5</sup> Albert J. R. Heck,<sup>5</sup> Jan G. J. van de Winkel,<sup>3,6</sup> Ian A. Wilson,<sup>7,8</sup> Abraham J. Koster,<sup>2</sup> Ronald P. Taylor,<sup>4</sup> Erica Ollmann Saphire,<sup>9</sup> Dennis R. Burton,<sup>8,9,10</sup> Janine Schuurman,<sup>3</sup> Piet Gros,<sup>1†</sup> Paul W. H. I. Parren<sup>3†</sup>

**nature  
REVIEWS  
DRUG  
DISCOVERY**

2019

## Bispecific antibodies: a mechanistic review of the pipeline

Aran F. Labrijn<sup>1</sup>, Maarten L. Janmaat<sup>1</sup>, Janice M. Reichert<sup>2</sup> and Paul W. H. I. Parren<sup>1,2,3,4\*</sup>

**nature biotechnology** 2022

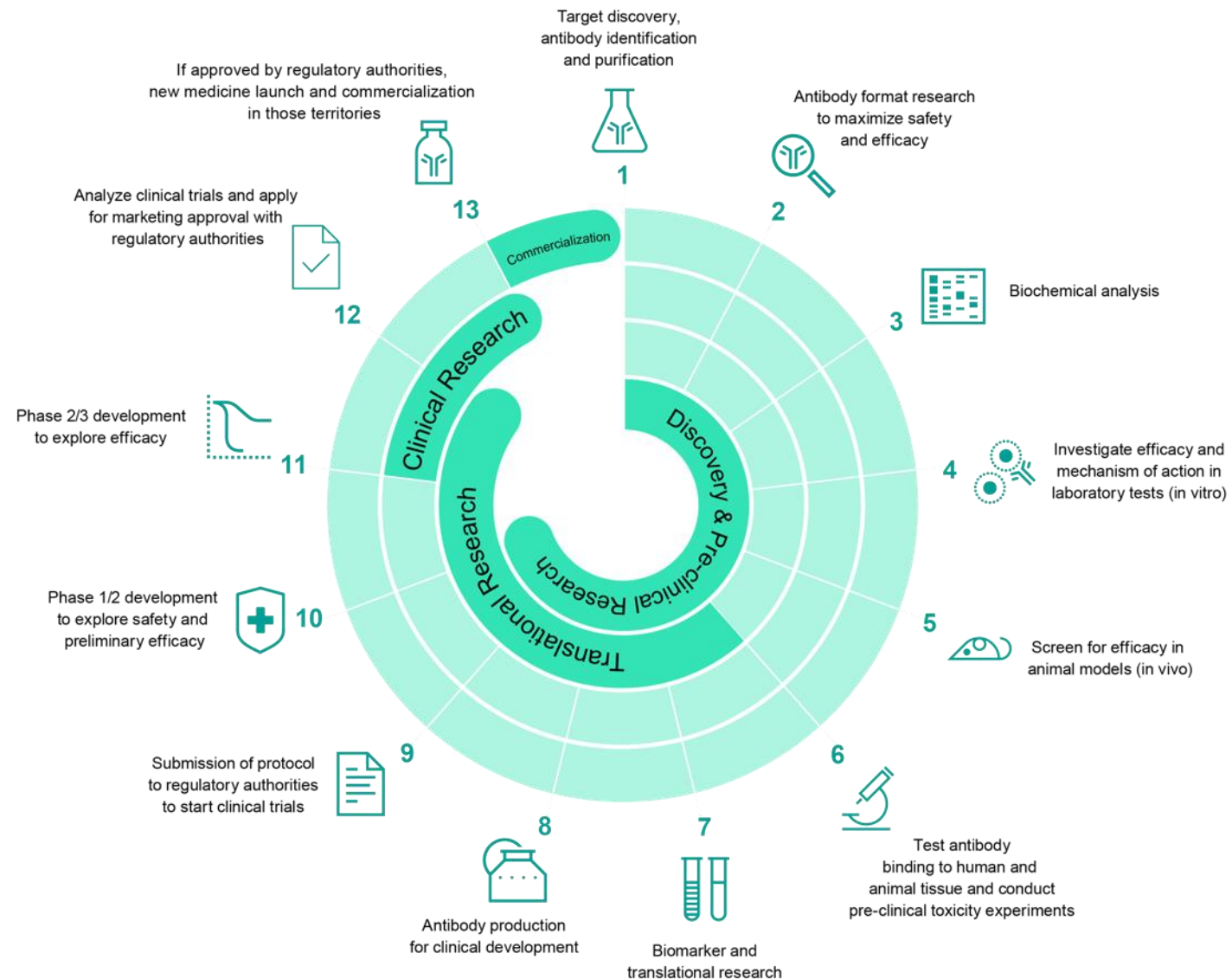
## Logic-gated antibody pairs that selectively act on cells co-expressing two antigens

Simone C. Oostindie<sup>1,2</sup>, Derek A. Rinaldi<sup>3</sup>, Gijs G. Zom<sup>1</sup>, Michael J. Wester<sup>4</sup>, Desiree Paulet<sup>1</sup>, Kusai Al-Tamimi<sup>1</sup>, Els van der Meijden<sup>1</sup>, Jennifer R. Scheick<sup>1</sup>, Tessa Wilpshaar<sup>1</sup>, Bart de Jong<sup>1</sup>, Marloes Hoff-van den Broek<sup>1</sup>, Rachel M. Grattan<sup>3</sup>, Janita J. Oosterhoff<sup>1</sup>, Julie Vignau<sup>1</sup>, Sandra Verploegen<sup>1</sup>, Peter Boross<sup>1</sup>, Frank J. Beurskens<sup>1</sup>, Diane S. Lidke<sup>3,5</sup>, Janine Schuurman<sup>1</sup> and Rob N. de Jong<sup>1✉</sup>

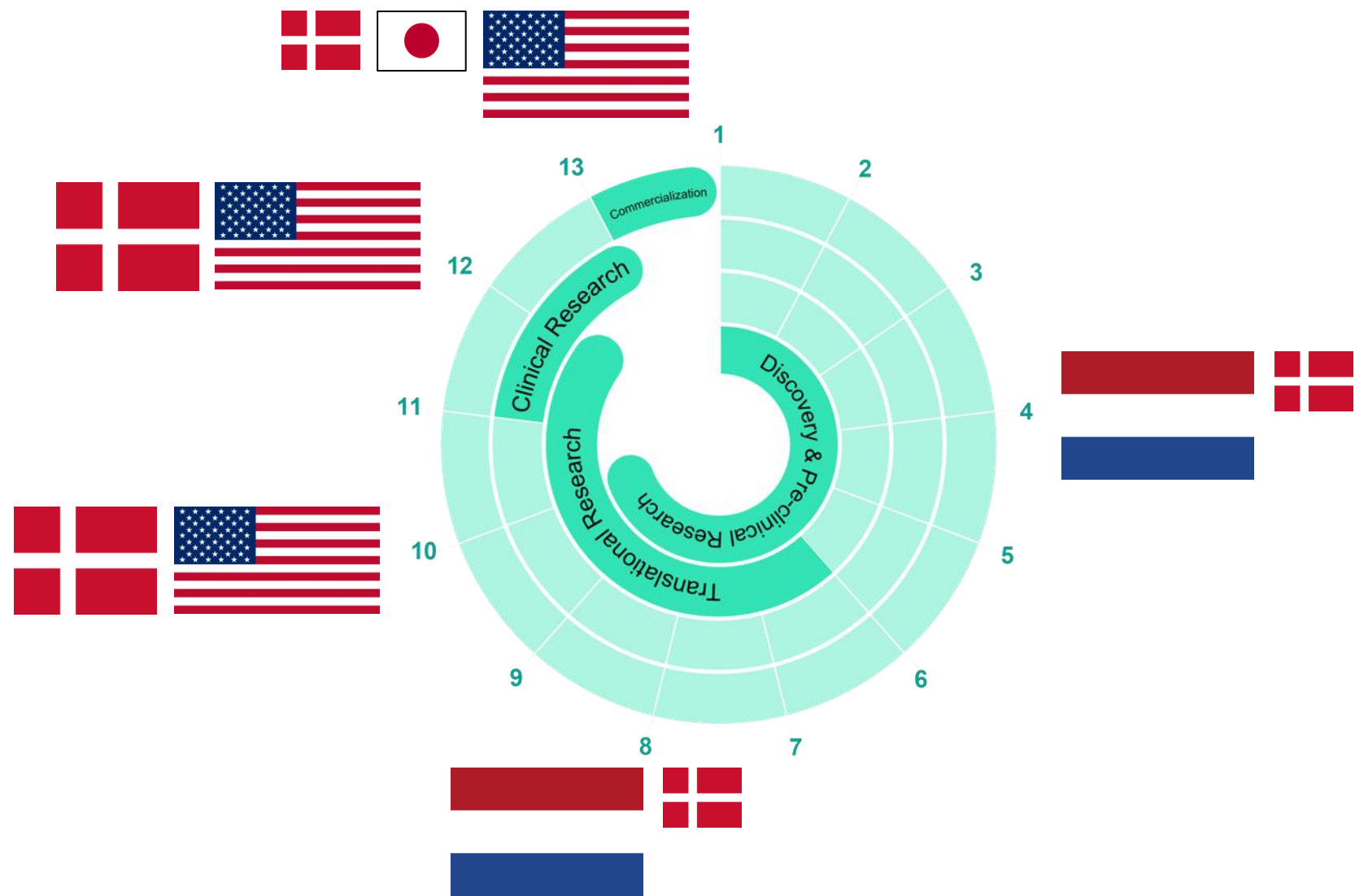
# Opportunities for Belgian candidates



# Genmab Process of Creating Therapeutic Antibodies



# Genmab Process of Creating Therapeutic Antibodies





# Remote Workers from Belgium, since 2022



## Currently 8 BE employees

- Data Science   
- Biostatistics   
- Clinical Data Mgmt    

## Hybrid (NL) vs Remote (BE)

- Work requires just a laptop?
- Hiring manager preference
- Location of stakeholders

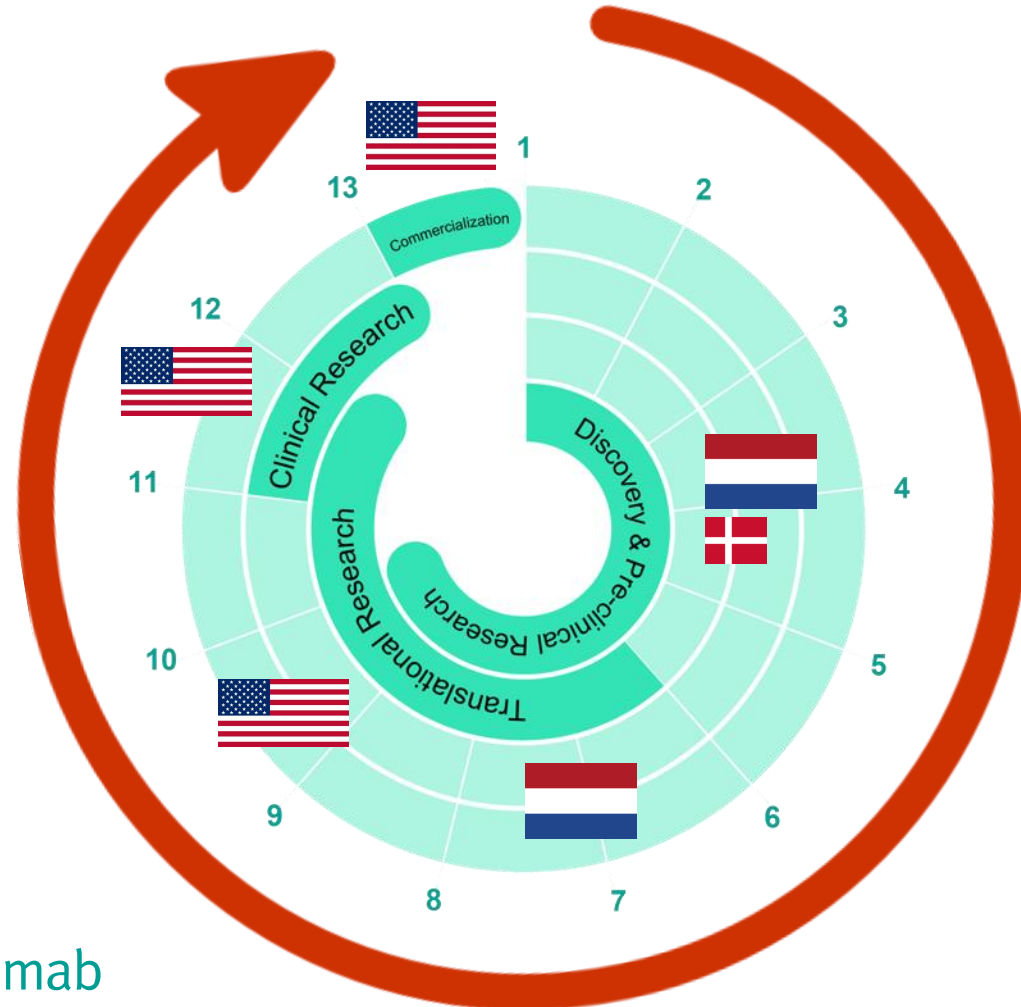


# Discovery Data Science at Genmab



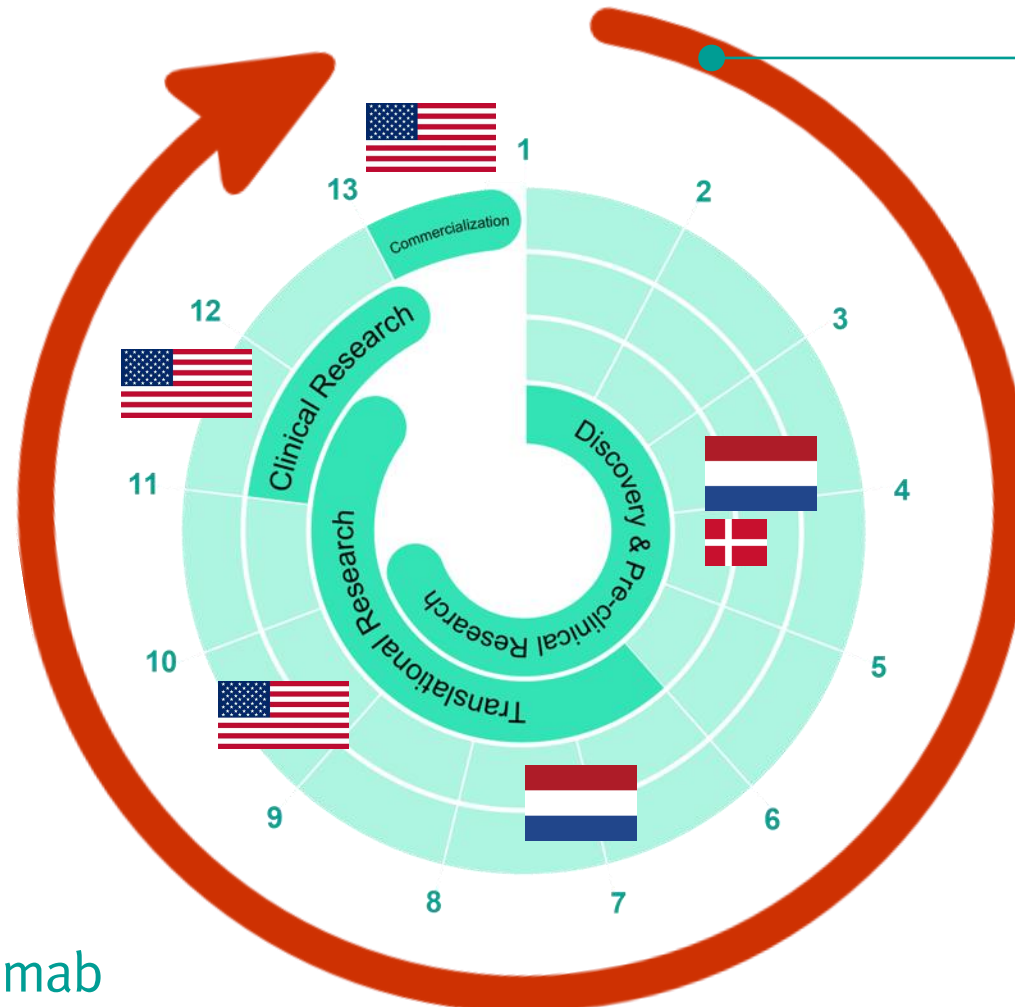
# Genmab Process of Creating Therapeutic Antibodies

## Data Science



# Genmab Process of Creating Therapeutic Antibodies

## Data Science



### Target Discovery Data Science

Identification of safe antibody targets given desired MoA

*Top skills:*

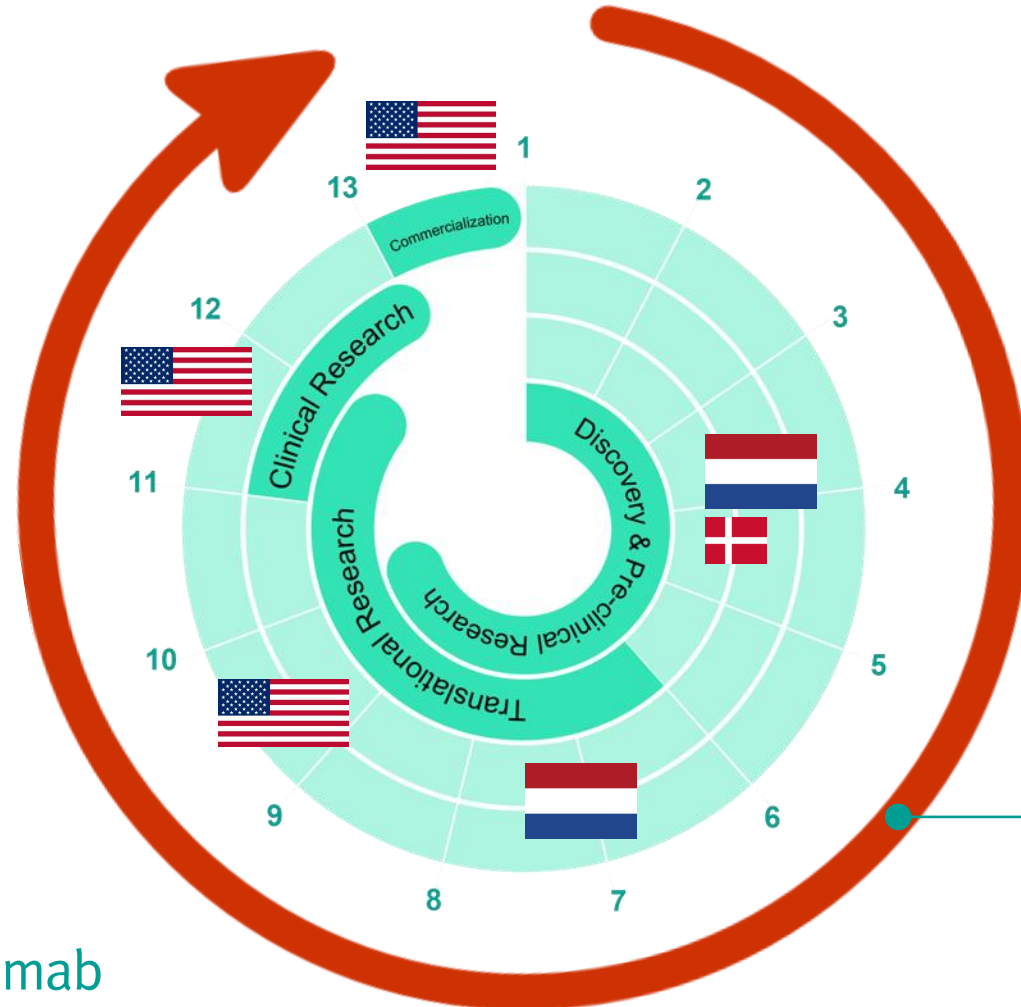
- *Transcriptomics*
- *Single-cell omics*
- *Functional genomics*

*Focus on insight and scale, not preprocessing*



# Genmab Process of Creating Therapeutic Antibodies

## Data Science



### Early Translational Data Science

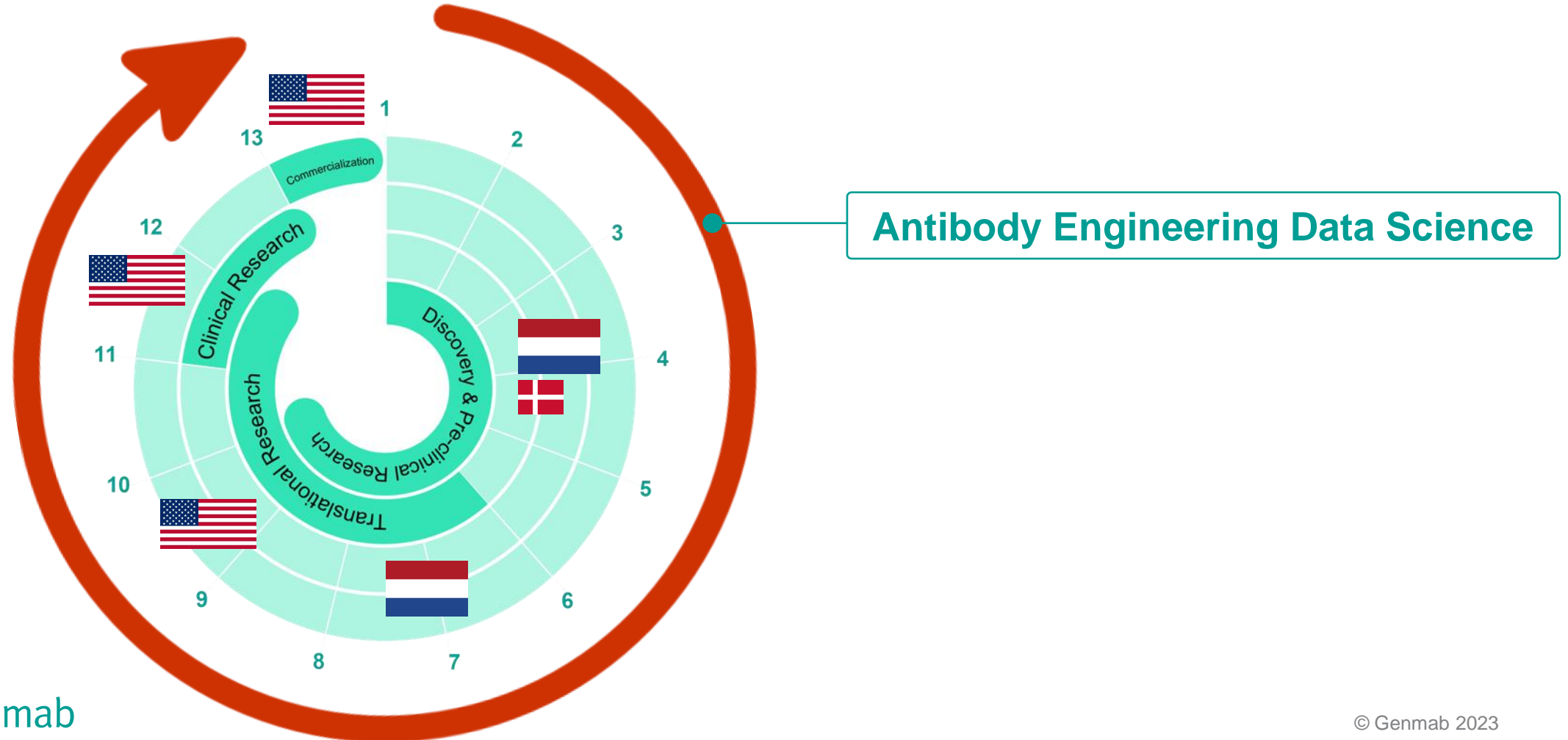
Biomarkers, preclinical models, synergy, toxicity

*Top skills:*

- *Statistics*
- *Omics, including single-cell*
- *Dashboarding*

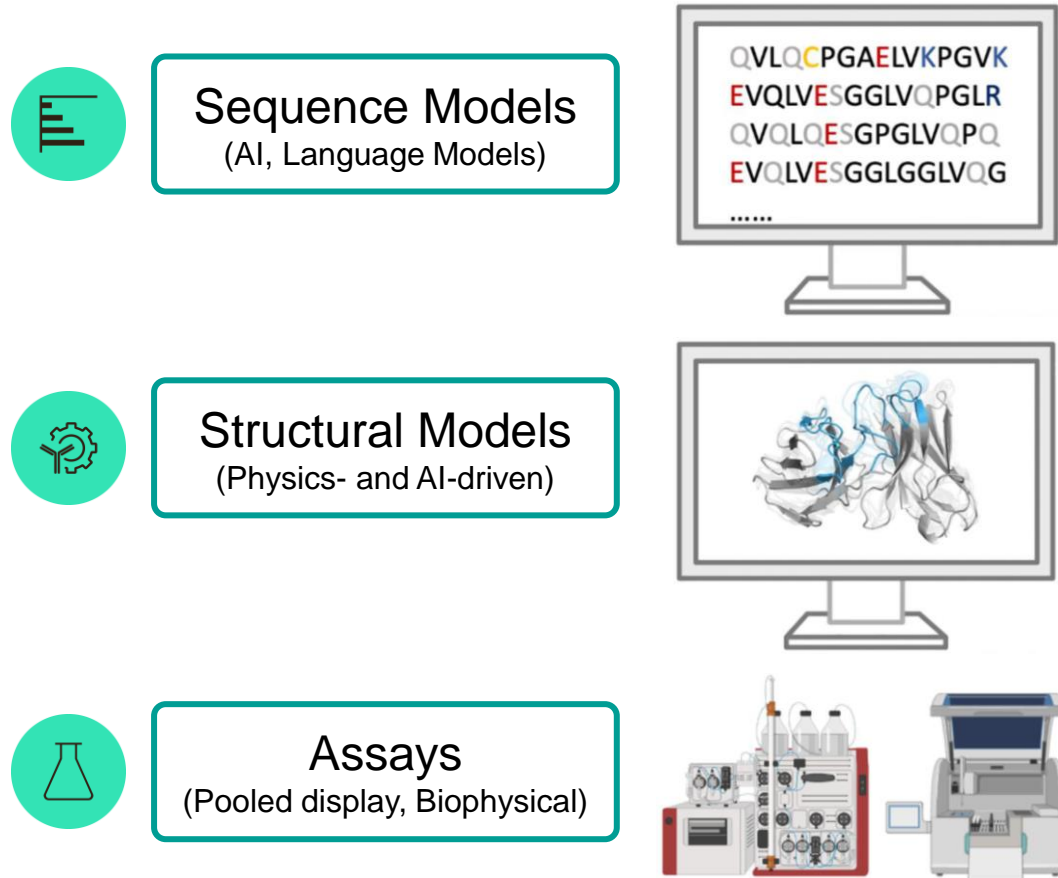
# Genmab Process of Creating Therapeutic Antibodies

## Data Science



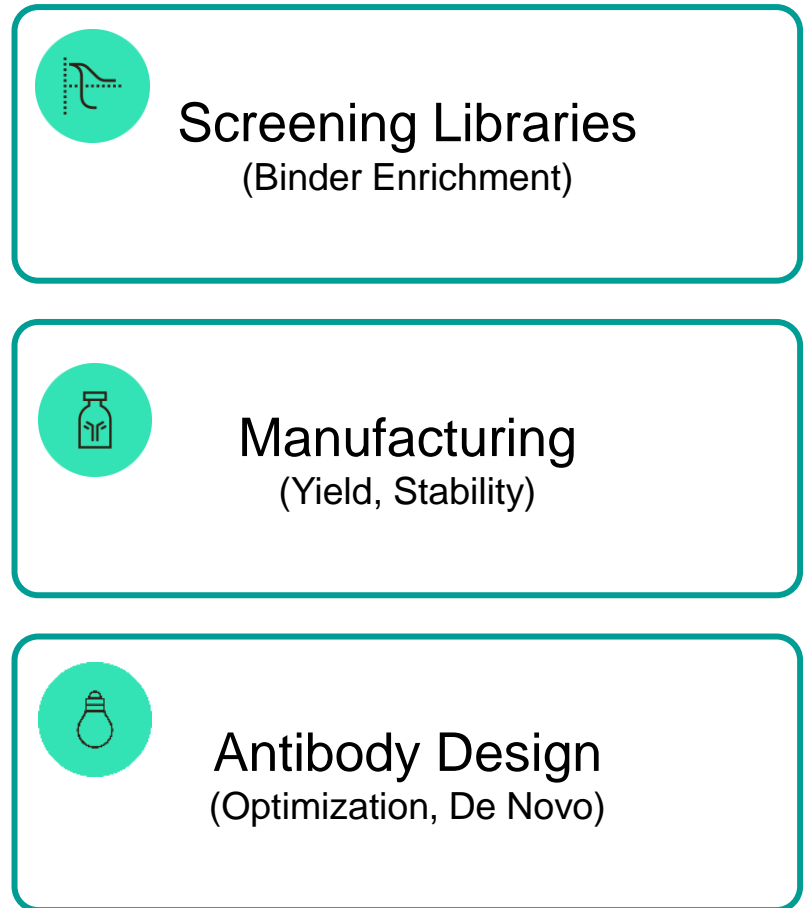
# My Team: Antibody Engineering @ Discovery Data Science

## Data & Models



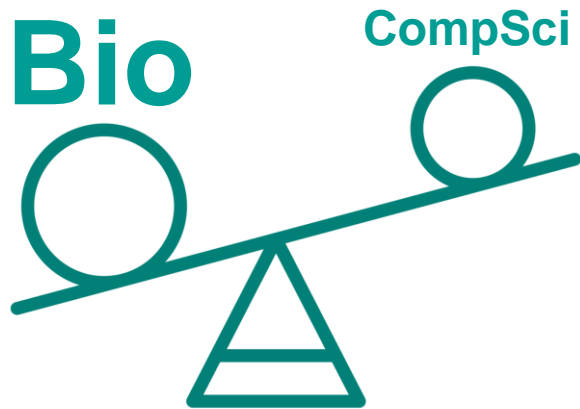
Predict

## Application



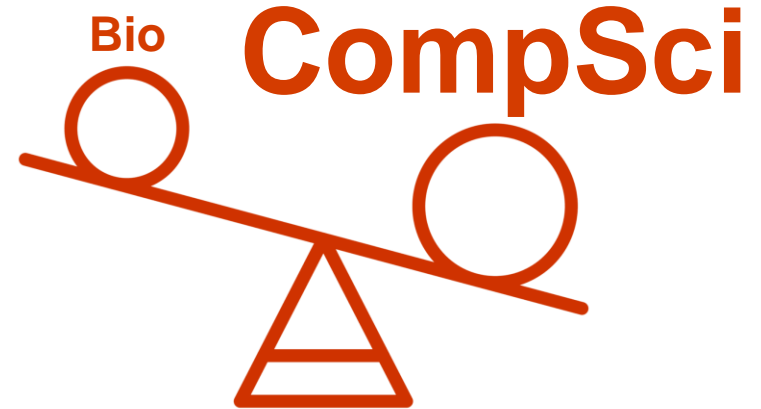
# Early Discovery Data Scientists and Engineers at Genmab

## Data Scientist



- Emphasis is on **getting insight** from data
- **Domain knowledge** is essential
- Apply suitable SOTA methods, as opposed to developing new methods
- Mostly bio degree + DS experience

## Data Engineer



- Emphasis is on **automation** and scalability
- Domain knowledge is desirable but not essential
- Apply best **engineering practices**, but remain flexible to discovery needs
- Mostly CS degree + bio experience



# Discovery Data Science (Utrecht, NL): Open Vacancies

## Director Data Science for Target and Product Discovery (R8065)

- *Manages large team of data scientists*
- *Responsible for strategy and connecting stakeholders*
- *Hybrid NL required*

## Principal Data Scientist, In Silico Antibody Design (R7840)

- *Plans and drives projects*
- *Emphasis on bridging wet and dry lab*
- *Hybrid NL preferred, but open to remote*

Multiple Data Scientist and (Senior) Research Associate Positions

*Coming 2024*





**Come join Genmab!**

[genmab.wd3.myworkdayjobs.com/Genmab\\_Careers\\_Site](https://genmab.wd3.myworkdayjobs.com/Genmab_Careers_Site)