

Living Innovation

BCF Career Event, Ghent
23 November 2023
Dirk De Naeyer

Disclaimer

This presentation contains “forward-looking statements”, all of which involve certain risks and uncertainties. These statements are often, but are not always, made through the use of words or phrases such as “vision”, “progress”, “accelerate”, “believe”, “anticipate”, “plan”, “continue”, “forward”, “goal”, “should”, “expect”, “deliver”, “further”, “estimate”, “next”, “encouraging”, “aim”, “potential”, and “will”, and “initiate”, as well as any similar expressions. Forward-looking statements contained herein include, but are not limited to, the guidance from management regarding our financial results, including our expected operational use of cash during financial year 2023 and the adjusted net sales guidance for Jyseleca® during financial year 2023, statements related to the contemplated transaction between Galapagos and Alfasigma, including potential cost savings, milestone payments, and the planned reduction in force, statements regarding our strategy and plans, including our strategic and capital allocation priorities, statements and analyses related to our CAR-T delivery model and related therapeutics, statements regarding preliminary, interim and topline data from our studies, including, but not limited to, the EUPLAGIA-1, and ATALANTA-1, statements regarding the expected timing, design and readouts of our ongoing and planned preclinical studies and clinical trials, including the recruitment for such studies and trials, and our plans and strategy with respect to the such studies and trials, statements regarding the timing and likelihood of business development projects and external innovation, statements regarding our strategic transformation, statements regarding our regulatory outlook, statements regarding our R&D plans, strategy and outlook, including progress on our immunology or oncology portfolio, and CAR-T-portfolio, and any potential changes in such strategy, statements regarding our pipeline and complementary technology platforms facilitating future growth, statements regarding our expectations on commercial sales of filgotinib and any of our other product candidates (if approved), statements regarding our commercialization efforts for filgotinib, our product candidates, and any of our future approved products, statements relating to the development of our commercial organization, and statements and expectations regarding the rollout of our products or product candidates (if approved).

We caution the reader that forward-looking statements are based on our management’s current beliefs and expectations and are not guarantees of future performance. Forward-looking statements may involve any known and unknown risks, uncertainties and other factors which might cause our actual results, financial condition and liquidity, performance or achievements, or the industry in which we operate, to be materially different from any historic or future results, financial conditions, performance or achievements expressed or implied by such statements. Such risks include, but are not limited to, the risk that our beliefs, guidance, and expectations regarding our 2023 revenues, operating expenses, cash burn, net sales, and other financial results may be incorrect (including because one or more of its assumptions underlying our revenue, expense, cash burn, sales or result expectations may not be realized), the risk that ongoing and future clinical trials may not be completed in the currently envisaged timelines or at all, risks related to the transfer of the drug discoveries and research activities conducted in Romainville (France) and employees exclusively dedicated to these activities to NovAliX, the risk that the contemplated transaction with Alfasigma may not be completed on the currently anticipated timeline or at all, the risk that we may not realize the anticipated benefits of the contemplated transaction with Alfasigma, the inherent risks and uncertainties associated with competitive developments, clinical trials, recruitment of patients, product development activities and regulatory approval requirements (including the risk that data from our ongoing and planned clinical research programs in RA, UC, AxSpA, SLE, DM, NHL, CLL, MM, or any other indications or diseases, may not support registration or further development of its product candidates due to safety or efficacy concerns or any other reasons), the inherent risks and uncertainties associated with target discovery and validation, and drug discovery and development activities, the risk that the initial and topline data from our trials and studies, including, but not limited to, the ATALANTA-1 and EUPLAGIA-1 studies, may not be reflective of the final data, risks related to our reliance on collaborations with third parties (including, but not limited to, Gilead and Lonza), the risk that the transition of the European commercialization responsibility of filgotinib from Gilead to us, will not have the currently expected results for our business and results of operations, the risk that estimates regarding our filgotinib development program and the commercial potential of our product candidates and our expectations regarding the revenues and costs associated with the transfer of European commercialization rights to filgotinib may be incorrect, the risk that we will not be able to continue to execute on our currently contemplated business plan and/or will revise our business plan, including the risk that our plans with respect to CAR-T may not be achieved on the currently anticipated timeline or at all, the risk that our projections and expectations regarding the commercial potential of our product candidates or expectations regarding the costs and revenues associated with the commercialization rights may be inaccurate, the risks related to our strategic transformation, including the risk that we may not achieve the anticipated benefits of such transformation on the currently envisaged timeline or not at all, the risk that we will encounter challenges retaining or attracting talent, risks related to disruption in our operations, supply chain or ongoing studies due to the conflict between Russia and Ukraine and the conflict in Israel and Gaza, and risks related to continued regulatory review of filgotinib following approval by relevant regulatory authorities, including the EC and EMA, and the EMA’s safety review of JAK inhibitors used to treat certain inflammatory disorders, and the risks and uncertainties related to the impact of the COVID-19 pandemic. A further list and description of these risks, uncertainties and other risks can be found in our filings and reports with the Securities and Exchange Commission (“SEC”), including in our most recent annual report on Form 20-F filed with the SEC, and our subsequent filings and reports filed with the SEC. Given these risks and uncertainties, the reader is advised not to place any undue reliance on such forward-looking statements. In addition, even if the result of our results, performance, financial condition and liquidity, or the industry in which we operate, are consistent with such forward-looking statements, they may not be predictive of results, performance or achievements in future periods. These forward-looking statements speak only as of the date hereof. We expressly disclaim any obligation to update any such statements herein to reflect any change in our expectations with regard thereto, or any change in events, conditions or circumstances on which any such statement is based or that may affect the likelihood that actual results will differ from those set forth in the forward-looking statements, unless specifically required by law or regulation.

Except for filgotinib’s approval as Jyseleca® for the treatment of RA and UC by the European Commission, Great Britain’s Medicines and Healthcare Products Regulatory Agency, and the Japanese Ministry of Health, Labour and Welfare, our drug candidates are investigational; their efficacy and safety have not been fully evaluated by any regulatory authority.

Under no circumstances may any copy of this presentation, if obtained, be retained, copied or transmitted.

OUR VISION

Galapagos' vision is to **transform patient outcomes** through **life-changing science** and **innovation** for more **years** of life and **quality** of life.

OUR MISSION

We **accelerate** transformational **innovation** through the relentless pursuit of **groundbreaking science**, our **entrepreneurial** spirit and a **collaborative** mindset.

Patients in need are waiting

We focus on therapeutic areas where we aim to make transformational impact happen faster



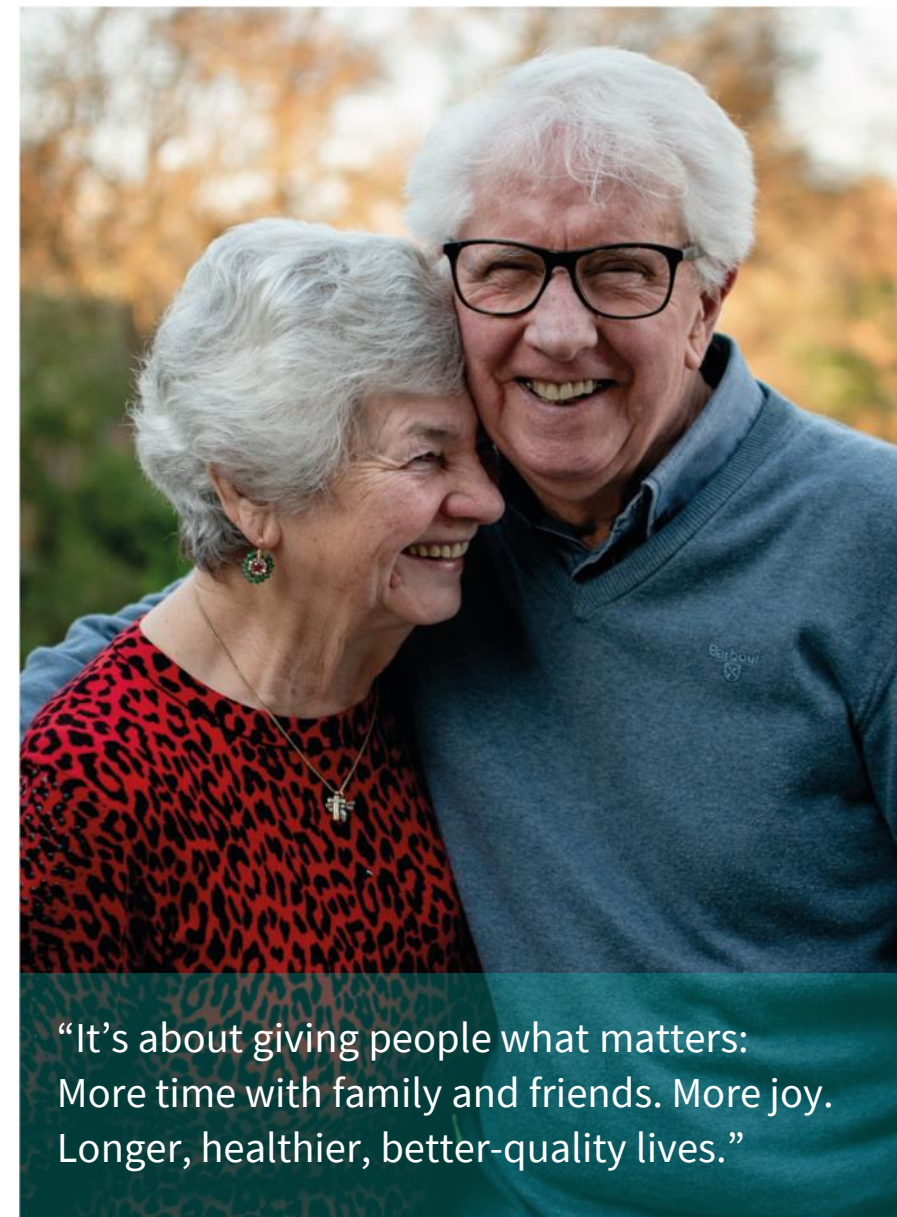
Oncology

Novel CAR-T manufacturing model and cutting-edge antibody capabilities



Immunology

Deep scientific know-how and disease expertise since our founding



“It’s about giving people what matters: More time with family and friends. More joy. Longer, healthier, better-quality lives.”

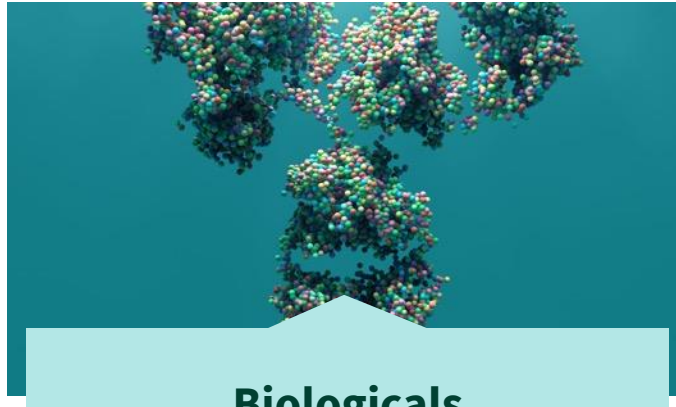
R&D strategy

We combine deep disease expertise and multiple drug modalities to reduce risk and to speed time-to-patients



Small Molecules

We are grounded in a long history of research into small molecules.



Biologicals

We are building unique research capabilities to discover novel biological medicines.

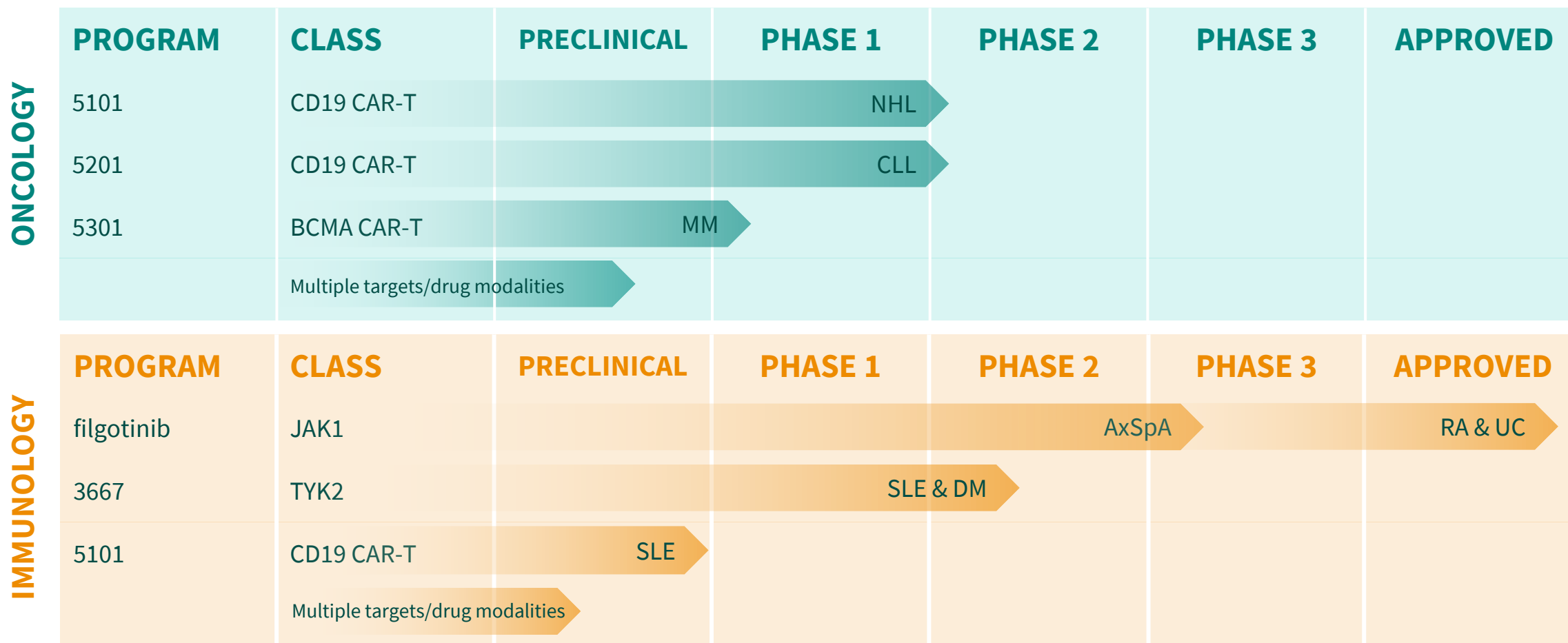


Cell Therapy

We have groundbreaking research capabilities and a point-of-care manufacturing platform for CAR-T.

Diversifying and accelerating our pipeline

Our portfolio from discovery to patients



Filgotinib is approved for RA and UC in EU, Great Britain and Japan

AxSpA, axial spondyloarthritis; CLL, chronic lymphocytic leukemia; DM, dermatomyositis; MM, multiple myeloma; NHL, non-Hodgkin lymphoma;

RA, rheumatoid arthritis; SLE, systemic lupus erythematosus; UC, ulcerative colitis

Building on 25 years' experience in small molecules

Accelerating our small molecules pipeline in oncology and immunology



Shorter time to patients

- Strong therapeutic area expertise
- Combine internal & external innovation
- From first-in-class to best-in-class targets
- Focus on transformational products in high unmet medical needs

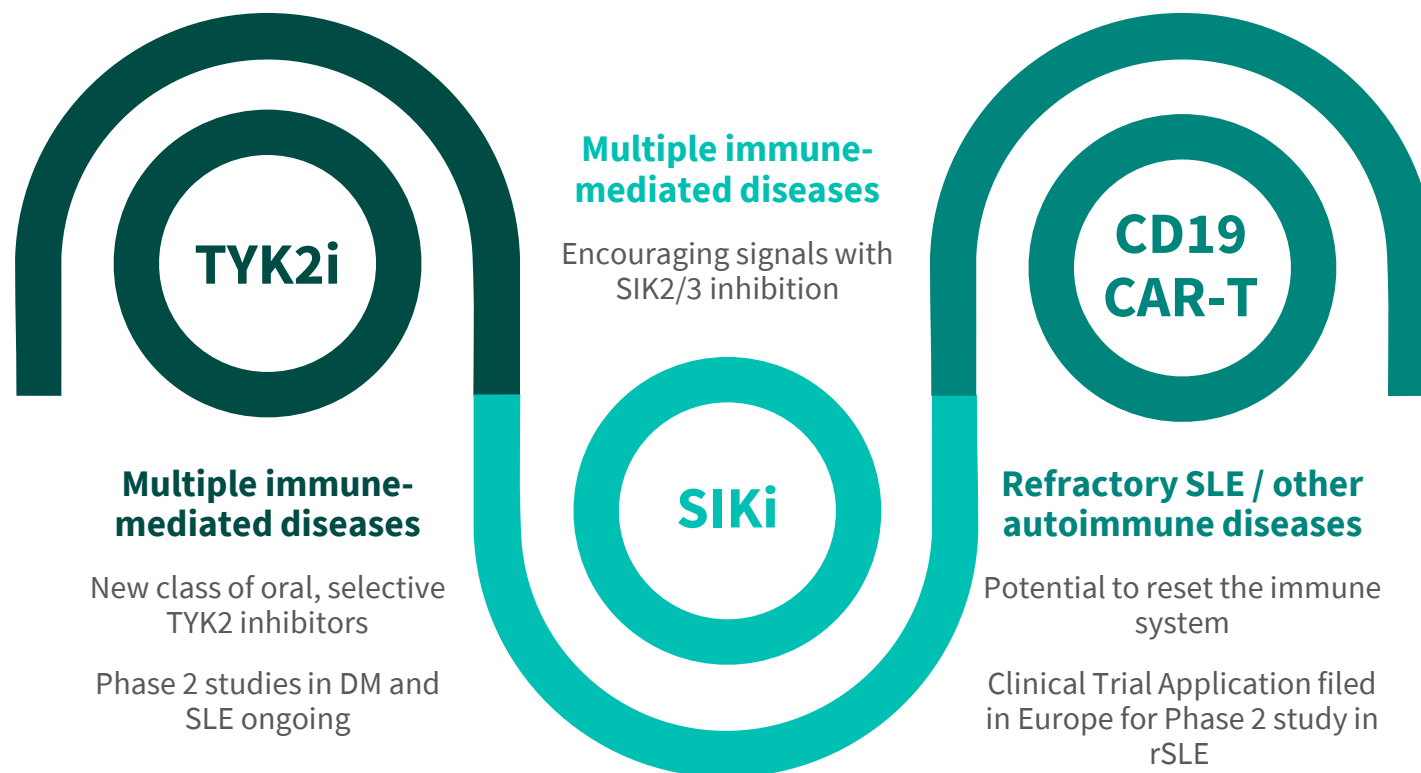


Building pipeline of “Precision Medicines”

- >10 targets across indications and cancer types
- Different stages of research and preclinical development

Expanding our immunology portfolio

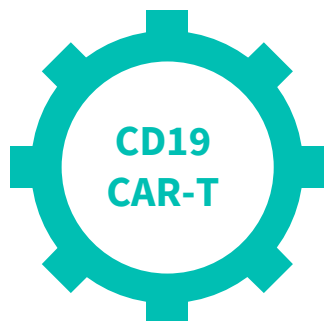
Novel small molecules, biologicals and cell therapies



Expanding our oncology pipeline

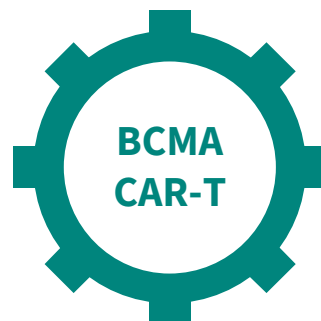
We aim to have a marketed CAR-T therapy in multiple indications by 2028

NHL, CLL WITH OR
WITHOUT RT



2 Phase 1/2 studies in
relapsed/refractory
patients

MULTIPLE
MYELOMA



Phase 1/2 study in
relapsed/refractory
patients expected to start
in 2023

SOLID
MALIGNANCIES



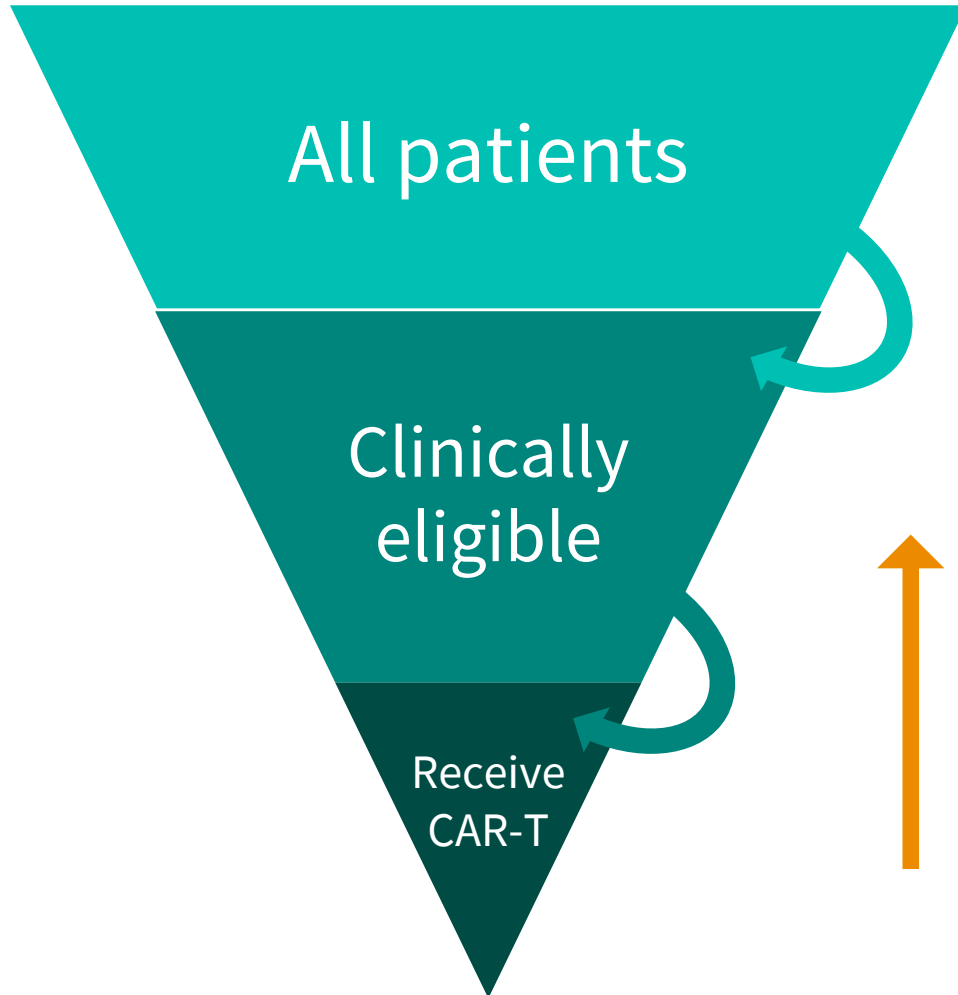
Novel cell therapies and
precision medicine small
molecules with the
potential for deeper and
more durable response



The Cocoon® Platform is a registered trademark of Lonza Group AG.
Images courtesy of Lonza.

Galápagos

Leverage CAR-T point-of-care solution



High unmet need cancer patient populations can benefit from CAR-T

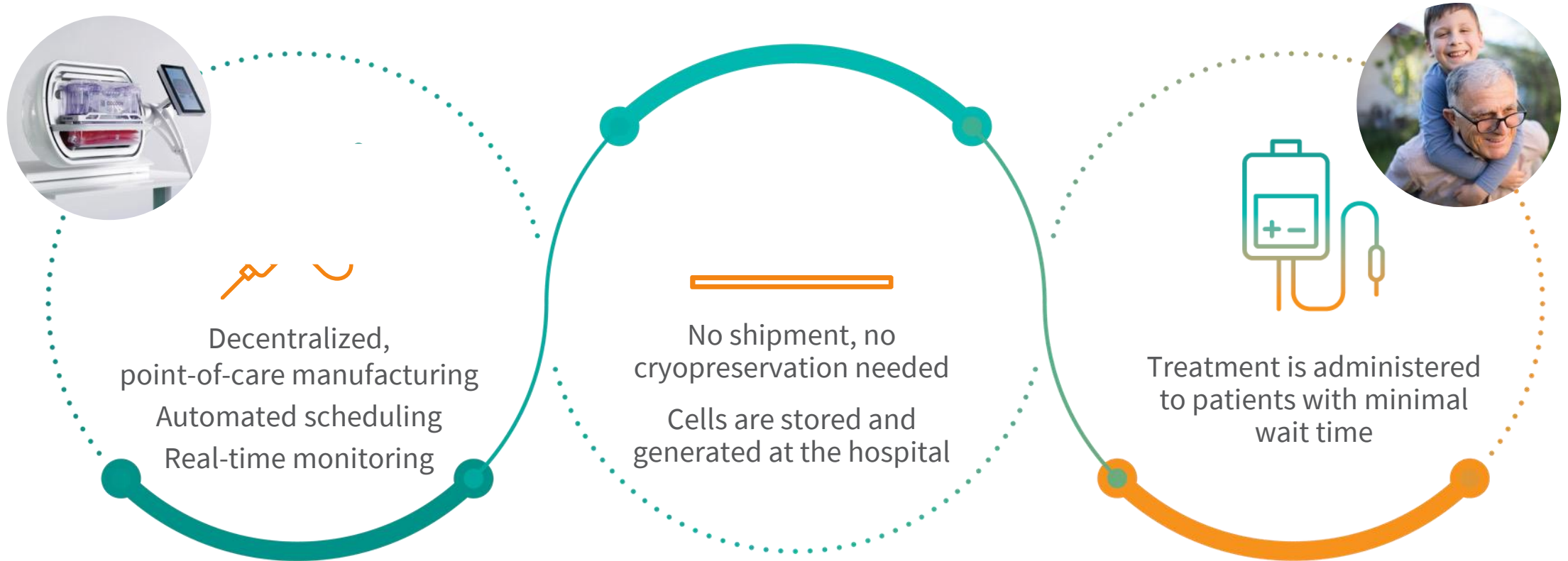
- Fast-progressing cancers
- Poor prognosis/short life expectancy
- No standardized treatment strategy

Significant barriers - <10-20% of eligible patients receive CAR-T

- Length of time to secure a manufacturing slot
- Logistics & access

CAR-T therapy in 7 days vein-to-vein: video

Cocoon® Platform and xCellit software: novel point-of-care manufacturing platform



Good safety profile with '5201

EUPLAGIA-1 preliminary Phase 1/2 results in critically ill patient population (rrCLL)

	All patients N=12
Patients with any grade CRS, n (%)	6 (50)
Grade 1/2	6 (50)
Grade ≥ 3	0
Neurotoxicity (ICANS), n (%)	
Any grade	0

● '5201 is well-tolerated

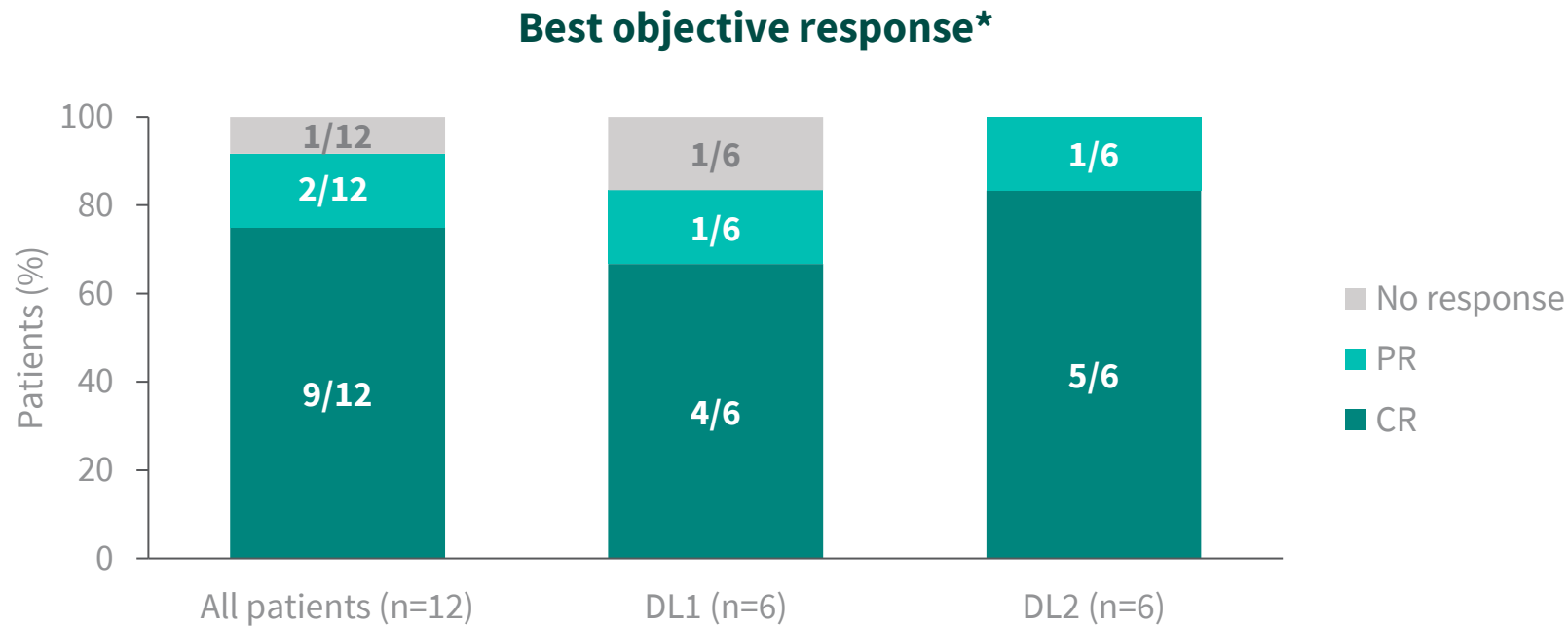
● No Grade 3 CRS

● No ICANS reported

● No deaths occurred

High clinical activity observed in rrCLL & RT

EUPLAGIA-1 preliminary Phase 1/2 results in heavily pretreated population



GESPREK MET GUIDO (69) KANKERVRIJ DANKZIJ NIEUWE BEHANDELING

In de zomer van 2022 gingen de laatste levensmaanden van Guido (69) in. De kanker had definitief gewonnen. Hij installeerde zijn vrouw in een nieuwbouwappartement, gooide zijn oude spullen wegens lijstje zijn begrafenisliedjes op, maar dood ging hij niet. «We zijn nu één jaar later. Op de scan van afgelopen week was nog steeds geen kankercel te zien.»

Katrien DEMEYER

Uitbehandeld. Na acht jaar van chemokuren, bestralingen en een stemcordtransplantatie viel voor Guido Wouters uit Lommel het finale woord.

Guido: «In mensentaal betekent het: 'Maak u klaar, Guido, gaat u binnenkort dood.' Ik heb Non-Hodgkin lymfomiekanker. Mijn laatste scan zag zwart van de kankergetuigenissen tussen schouders en lies. Mijn overlevingskans was nul.»

Ondertijd als hij is – Guido was documentairebeheerder – begon hij zijn toedojst af te vinken. Eerst bracht hij zijn euthanasiepapieren in orde. Dan verkoelde hij de gezinswoning met grote tuin, om zijn vrouw Ingrid (64) al te onderhouden te bewaren na zijn dood. Guido begon ook drastisch op te ruimen.

Guido: «Het nieuwe appartement voor Ingrid is gezellig, maar klein, dus deden we onze hele inboedel weg, op onze boesprijng na. Ingrid hield altijd al van modern, ik wilde dat ze na mijn dood in haar geliefde strakke interieur zou zitten. (lacht)»

Lou Reed

Tijdens de avonden selecteerde hij zijn begrafenismuziek. 'The Sound of Silence', in de schuifpapiertjes versie van Disturbed.

«Geen last-minute skydiving voor mij. Ik wou enkel nog het halletje in mijn dochters nieuwe huis vloeren, als herinnering voor haar»

GUIDO

'Mainstreet' van Bob Seguer en Lou Reed.

Op weg naar de uitgang kreeg Guido geen aandacht tot skydiving of een last-minute bezoekje aan de Taj Mahal, zoals Jack Nicholson en Morgan Freeman in de film 'The Bucket List'. «Ik ben geen mens van grote dromen. Ik was gewoon nog het halletje in mijn dochters nieuwe huis vloeren en bevestigen. Tussen de chemo's door had ik de rest opgeknapt. Die laatste zes vierkante meter wilde ik nog perfect hebben, als herinnering voor haar.»

Ingrid: «De mensen stuipen het niet: hoe kon Guido palliatief zijn en nog zo fysiek

bezig zijn?»

Die palliatieve fitheid werd Guido's redding. Het is een essentiële voorwaarde om de CAR-T-behandeling te kunnen krijgen. Op basis van zee is het Guido's hernieuwde luge Vreemde hemel in.

Guido: «Ze selecteren enkel patiënten die de behandeling nog aankunnen, omdat de bijwerkingen zwaar kunnen zijn. Om die andere voorwaarden kloppen bij mij: ik had alle beschikbare behandelingen doorlopen en ik was uitbehandeld, tenzij door opgeschreven. Ik werd uitgekozen, maar of ik erin geroofde? (Maakt Nee. Hopen doe je altijd, maar in die acht jaar had geen enkele behandeling bij mij ooit het verhoopte resultaat.»

Guido: «In vergelijking met chemo, voelde de CAR-T behandeling als 'lets van miks'. Ik kreeg mijn eigen bewerkte afweersellen terug ingespoten en werd gewaarschuwd voor potentiële koorts aanvallen tot organfalen toe, maar ik voelde zo weinig dat ik de dokter vroeg: 'Doet dit wel iets?»

Verdacht vrolijk

Op 15 november 2022, een maand na de behandeling, zou Guido zijn resultaat krijgen. Guido's vrienden van de bijlanchclub waren op bedes aan gereden naar Schepenhuis en naar het 'Kersels Kapelleke'.

Guido: «14.15 uur was het uur van de waarheid. Je stapt het ziekenhuis binnen in volle hof: het is roep of eronder, leven of dood. Je zit in het staaf op scherp. Hier grekt van de verpleegster stond verdacht vrolijk en ik vroelde: 'Ik blijf leven.»

De dokter draaide meteen haar computerscherm om, om Guido en Ingrid de PET-scans te tonen: «Je moet het zien om het te geloven. Dit spectaculair is het resultaat.» Na amper één maand waren de vijfdeurige kankercellen al voor 85 procent verdwenen. De andere 15 procent smolten de weken naften weg.

Guido: «We gaapten met open mond naar het scherm. Dus ik kan weer jaren meer? Das Lou Reed moet nog een tijdje zijn snater houden? (lacht)»

«Na het gesprek reden we gewoon naar huis. Geen overwinningstentje op restaurant. We hadden thuis nog eten in de koelkast. We waren blij, niet euforisch. Echte blijdschap kennen we niet meer, sinds onze zonen Jensen op zijn twintigste verongelukte.»

«Mijn zotte verjaardag zou ik nooit halen en kijk. We zijn een jaar verder, de kanker is nog steeds weg en ik kreeg het mooiste verjaardagscadeau van mijn leven. Die nacht zag ik in een droom onze Jensen terug. Hij stond tussen het volk in de voetbaltribune. We liepen naar mekaar toe en vielen zonder één woord in mekaar armen. Die omhelzing voelde zo echt. Sinds Jensen ongelukkig is nooit meer echt gelukkig geweest, tot die droom. Goddank leefde ik nog om die nacht mee te maken.»

Lichtpuntjes

«De wereld ligt totaal naar de knoppen. Overal oorlog en menselijke miserie. Maar vergeet niet de lichtpuntjes te zien. Dit is

«Mijn begrafenis was geregeld, mijn huis verkocht en plots ging ik niet

«Ik werd geselecteerd voor het experiment, maar of ik erin geloofde? (blaast) Nee. Geen enkele behandeling had ooit het verhoopte resultaat»

GUIDO

ook een tijdje. Nieuw was er zoveel hoop voor dood zieke mensen als ik. De kankerwetenschap zit in een stormen: sneller en met elk jaar meer stappen vooruit. Ik was een 'proefkonijn' in een studie, maar ik hoop geloof dat mijn behandeling snel breder beschikbaar wordt voor iedereen.»

Twee pistolets

De Taj Mahal blijft te vet, maar Guido smeet noch weer terugkijken. Hij wil weer zelf met de auto naar Marseille rijden, maar zijn zus Godelieve (78) woont. Door zijn ziekte zag hij haar al jaren niet meer.

Guido: «Vroder gaan Ingrid en ik vaak buitenshuis ontbijten als we zin hebben. Nils, fancy, geen luxe, gewoon twee pistolets met koffie, omdat het nog kan.»

A man in a dark blue suit and glasses is looking upwards and to the right, standing next to a series of concrete pillars that form a staircase. The scene is outdoors with a clear sky.

Delivering medicines with transformational impact



**PIONEERING FOR
PATIENTS**



**DIVERSIFYING AND
ACCELERATING
OUR PIPELINE**



**PARTNERING
FOR GREATER
IMPACT**



**MAKING IT
HAPPEN TOGETHER
AS A TEAM**